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# STATISTA ADVERTISING 2024



# **ABOUT US**

# **WE AS A COMPANY**





# 1,500 employees

worldwide



# 1 plattform in 5 languages

German, English, French, Spanish, Japanese



# Number 1

Target for market and consumption data



# THE BENEFITS OF STATISTA

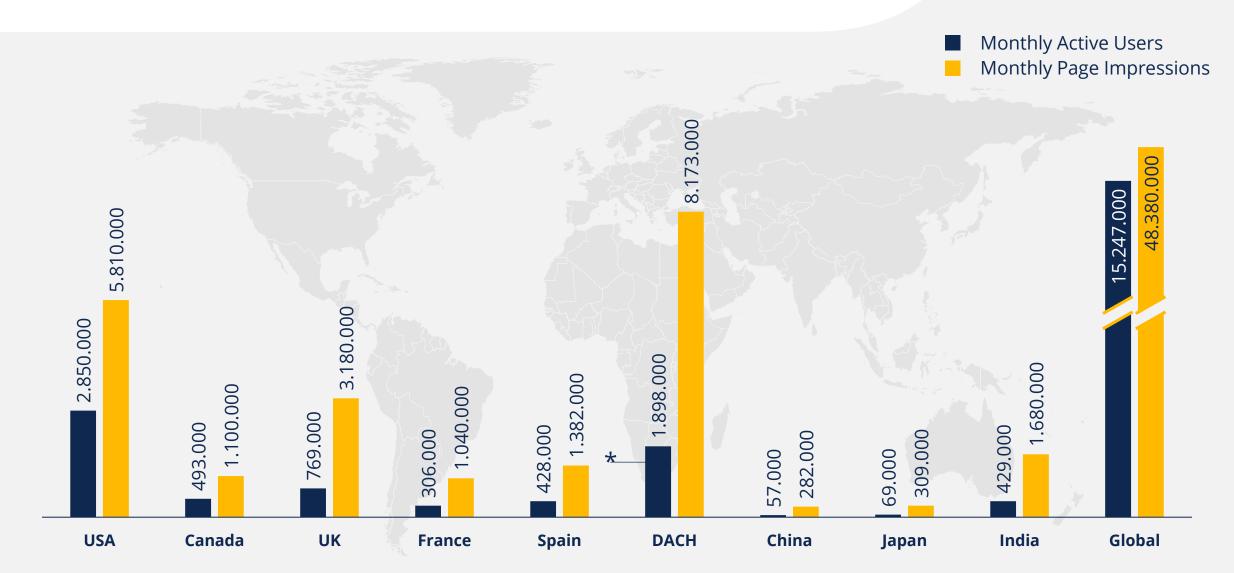


- Through strict quality standards in research and market research, we offer trustworthy advertising environments. It is not for nothing that we are among the **top 150 websites of the Majestic Million**.
- Statista is a **lean-forward portal**: our users actively seek out content to solve problems, and are therefore more attentive to research and use.
- Decisions are made based on Statista data with us you meet the decision-makers.

- Thanks to the large number of active Statista users, **qualitative reach** can also be achieved for specific specialised topics.
- Tailored to your business and objectives, we use our extensive database and B2B networks to generate **highly qualified leads for you**.

# **ACTIVE USERS**



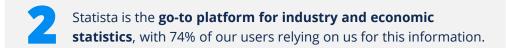


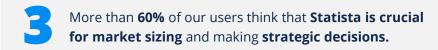
<sup>\*</sup> Germany only: 1.500.000 monthly actice users; monthly page impressions: n/a Source: Google Analytics, monthly average of Q1 2023

# **BENEFITS OF STATISTA**









Statista has an incredibly **broad reach** across a wide range of **geographies**, **industries**, **job functions**, and types of **enterprises**!

**Statista is the primary paid data resource** for 70% of our users, and over 60% have acknowledged its growing significance.

# **OUR SERVICES**





#### **DAILY DATA NEWSLETTER**

Our editorial newsletter provides daily information on the most important news in the form of infographics. You can position yourself prominently in this environment and promote relevant content.



#### **NEWSLETTER TAKEOVER**

Sponsor our Daily Data Newsletter exclusively. We integrate your logo directly into the header area and focus on a topic of your choice.



### **"SPECIAL CONTENT" NEWSLETTER**

The Special Content Newsletter is ideal as a standalone newsletter to recommend your content and generate qualified leads.



### THOUGHT LEADERSHIP NEWSLETTER

Our exclusive industry newsletter strengthens your positioning as an expert within your target group.
Our monthly format analyzes trends and topics in your industry.



### **DEMAND GENERATION**

Our global reach across all industries and our strong partner network enables us to generate high-quality leads for your business.



### **NATIVE ADVERTISING**

Finding topics, designing infographics and distributing content - all from a single source. We take care of the success of your campaign and ensure that the sponsored content is permanently available on Statista.



### **DISPLAY ADVERTISING**

Strengthen your presence on Statista and position in relevant and trustworthy environments with the help of display ads.



# STATISTA NEWSLETTERS

### **OUR NEWSLETTERS**



DAILY DATA NEWSLETTER

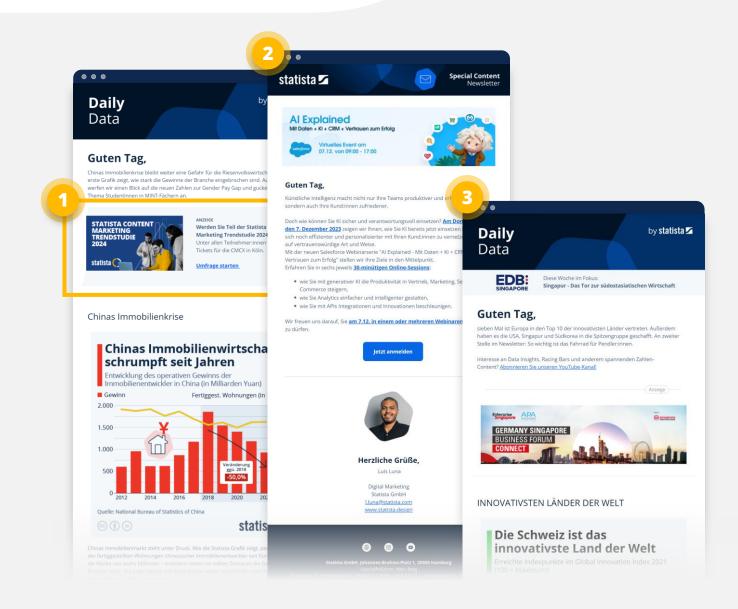
Thanks to the wide reach of our daily editorial newsletter, our partners can generate a lot of attention from our users in a very short time.

SPECIAL CONTENT NEWSLETTER

In our Special Content Newsletter, we regularly recommend insightful content from our partners and generate high-quality leads.

THOUGHT LEADERSHIP NEWSLETTER

In our monthly Thought Leadership Newsletter, we analyse trends and developments together with our partners, for which we research exclusive data that our industry experts classify for you and visualize in individual infographics.



### **DAILY DATA NEWSLETTER**



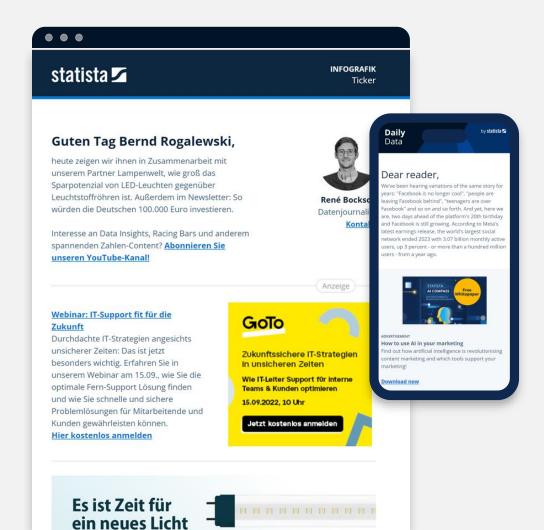
### **ELEMENTS:**

- **Top placement**: Recommendation of our partner's content immediately after the welcome from our editors
- > Integration through the placement of a **responsive native ad**
- > **High visibility** in users' inboxes thanks to daily mailings
  - Ideal mix of reach and relevance
- Placement is active for an entire week and thus appears in up to 6 mailings

### **OVERVIEW DAILY DATA**

Mailing list	Editions peer week	Contacts per sendout
International	6	548,600
Germany, Austria, Switzerland	6	71,000*
Spain	5	79,700
France	5	25,800
Pan-Asia	1	149,000
India	1	53,100

<sup>\*</sup> Please see slide 36 for prices and further figures.

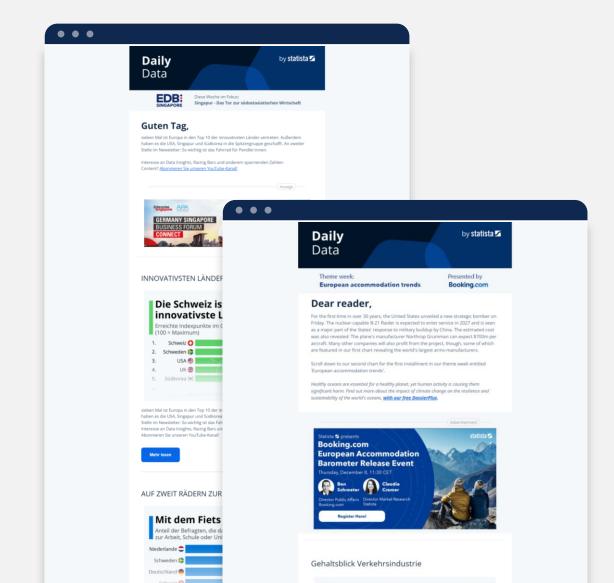


### **NEWSLETTER TAKEOVER**



### **FEATURES:**

- > **Selection of a focus topic** for one week in consultation with the editorial team\*
- Integration of the brand logo and "presented by" directly below the header ("Hero Ad")
- > Further advertising integration through a native ad
- 100% share of voice: no third-party ads are integrated during a takeover
- Possibility of additional integration of up to 2 sponsored posts per week
- \* Content is selected from the editorial database



#### **NEWSLETTER MIT EMPFEHLUNGSCHARAKTER**

### **SPECIAL CONTENT NEWSLETTER**



### **MERKMALE:**

- > Exclusive partner mailing
- > Ideal for **lead generation**
- Newsletter appears less promotional and is perceived more as editorial content
- Sent at the desired time
- Link to external landing page

### **OPTIONALES TARGETING:**

- Reduktion der Anzahl von Empfänger:innen pro Versand durch folgende Optionen:
  - Geo-Targeting
  - Opener vs. Non-Opener Targeting bei Versand von mehreren Special Content Newsletter (z.B. bei Webinar-Einladungen)
  - Industrie-Targeting
  - Account-Based Marketing

Please see slide 37 for prices & figures

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SPECIAL CONTENT

### Dear Reader,

Does your business operate on a global scale?

In response to growing demand for insights and expertise that help our customers successfully expand into new markets and accelerate global growth, Global Payments has created our <u>Insights Hub</u> with your needs in mind.

From informative videos and white papers to region-specific market guides, the latest payments industry insights and trends are just a click away.



of China's retail sales last year.

Get payment industry insights tallored to global businesses.

globalpayments





#### Discover more insight into the Chinese payment landscape

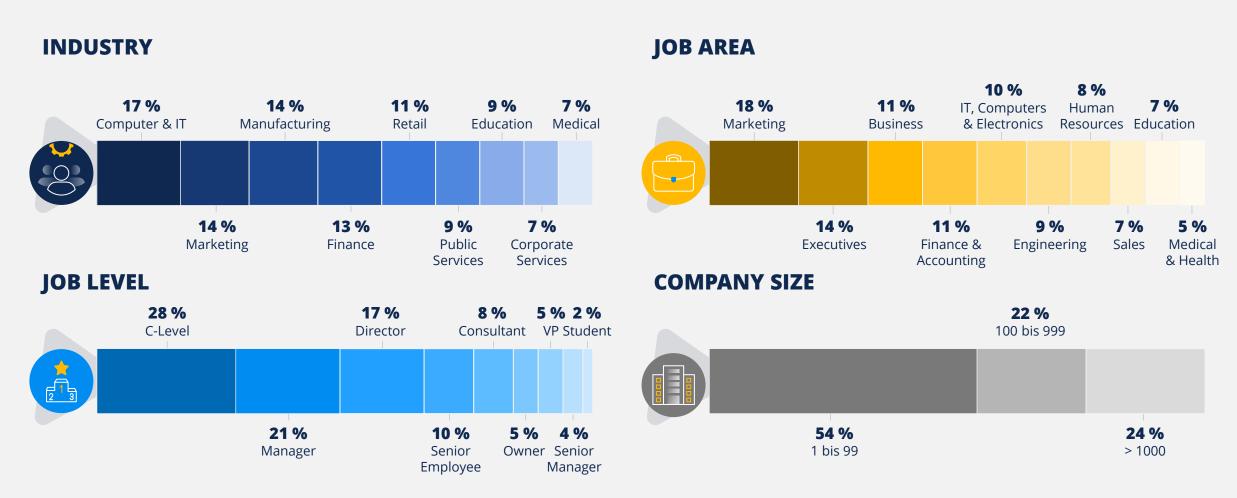
As a Statista subscriber, Global Payments would like to give you exclusive, instant access to our China Market Guide, which explores the market size, ecommerce spend, demographics, and popular payment methods. <a href="Download now">Download now</a>

<u>Global Payments</u> has been trusted by the world's biggest brands for over 50 years - supporting 4.1 million customer locations worldwide, and over 59 billion annual transactions. With approximately 24,000 team members worldwide, Global Payments offers your business worldwide reach - spanning over 170 countries.

No matter your size, scale or ambition, you have access to the powerful technology and unrivaled expertise you need to run your business and fuel your growth. To learn more about our solutions, visit us online.

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# **GLOBAL BREAKDOWN OF OUR SUBSCRIBERS**



Source: Internal reporting, January 2024

# **DISPLAY**

# **DISPLAY ADVERTISING**



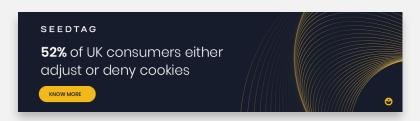


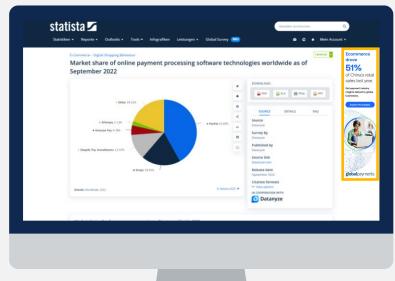
### STICKY SKYSCRAPER AD

160x600 px Always in view

### **BILLBOARD AD**

970x250 px Prominent placement below the navigation bar







The **high visibility** of our ad formats generates **strong awareness effects** – both in selected environments and across the Statista platform.



# **INFOTORIAL**

# **EDITORIAL BRANDING ON STATISTA.COM**





# DISTRIBUTION OF YOUR INFOGRAPHIC

Featuring your infographic as a Sponsored Post in the Statista Newsletter "Infographic Bulletin"



### **PRESENCE ON STATISTA**

Permanent presence
of your infographic on the Statista portal
in the relevant environment and findable
through suitable keywords



### **REACH BOOSTER**

**Supporting your reach** through the distribution of attention-grabbing display ads



### **ON REQUEST: LEAD PACKAGE**

**Ensuring success**by generating qualified leads
from your infographic

### **CONTENT CREATION & NEWSLETTER POSTING**

# **INFOTORIAL BUNDLE**

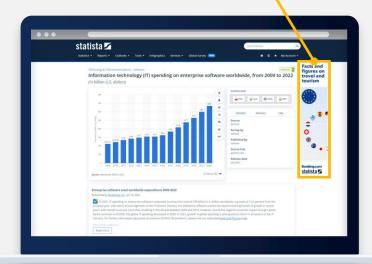
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#### PROMOTION VIA THE INFOGRAPHIC BULLETIN



#### **INFOGRAPHIC**





### **PROMOTION VIA THE DISPLAY BANNERS**

#### **PERMANENT HOSTING ON STATISTA**





# **TARGETED LEAD-CAMPAIGNS**

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# **125M CONTACTS IN OUR GLOBAL NETWORK**



### YOU CAN CHOOSE FROM THESE TARGET CRITERIA, AMONG OTHERS:

### **INDUSTRY:**

- Manufacturing
- IT & Communication
- Services

- Commerce
- Healthcare Finance
- Education

And much more

Energy



### **JOB-LEVEL:**

> C-Level

- > Middle management > Lower management

### **DEPARTMENTS:**



- Administration
- HR
- Marketing

- R&D
- Accounting

- Sales
- Engineering
- And much more



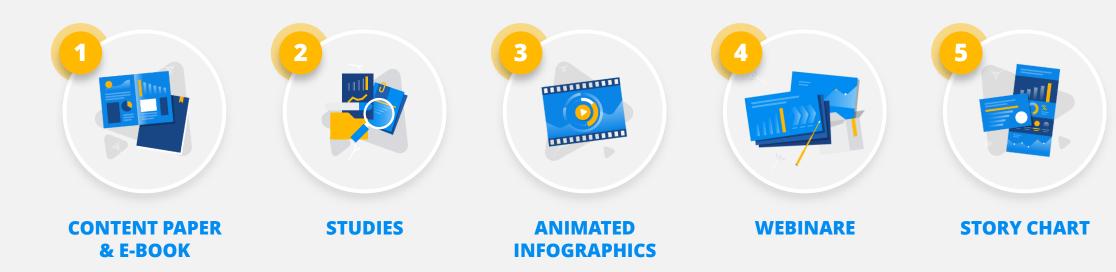




# **OFFERING THE RIGHT CONTENT TO YOUR ICP**

- > The **key driver for lead activation** is content the quality, uniqueness and relevance of your content to the pre-defined audience is critical.
- > Create your own content or let us, your **data storytelling experts**, create it for you.

### THE FOLLOWING FORMATS ARE PARTICULARLY ATTRACTIVE LEAD MAGNETS:



# **HOW DO WE GENERATE THE LEADS**





APPROACHING THEM VIA SEVERAL CHANNELS

IDENTIFYING YOUR TARGET AUDIENCE

IN OUR GLOBAL STATISTA NETWORK

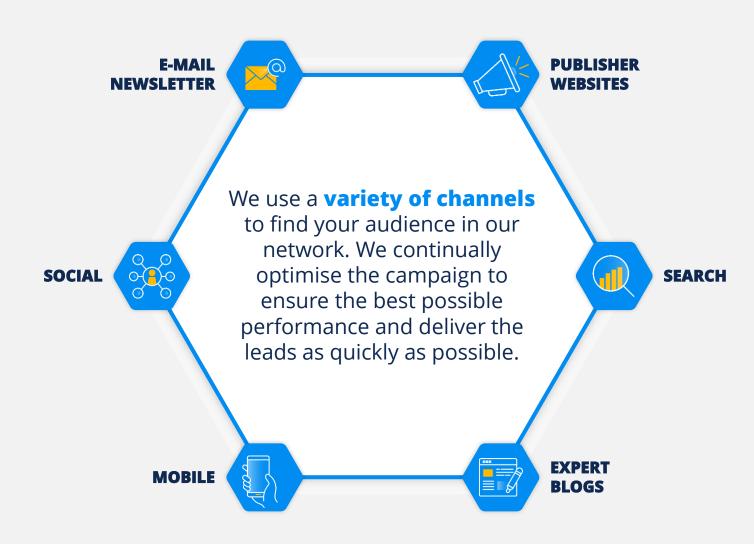


Rely on newsletters, banner ads and other formats to distribute your white paper or promote your webinar.



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# THAT'S HOW WE FIDN YOUR LEADS



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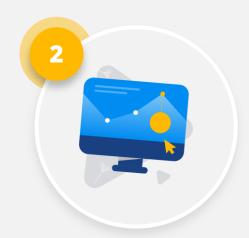
# **HOW OUR PARTNERS PROCESS THEIR LEADS**

As soon as you receive the leads, you can upload them into any software and start your marketing and sales journey.

We can provide new leads on a daily basis via a .csv file.



Ongoing and timely transfer of generated leads



Lead nurturing in your own tools by your sales team



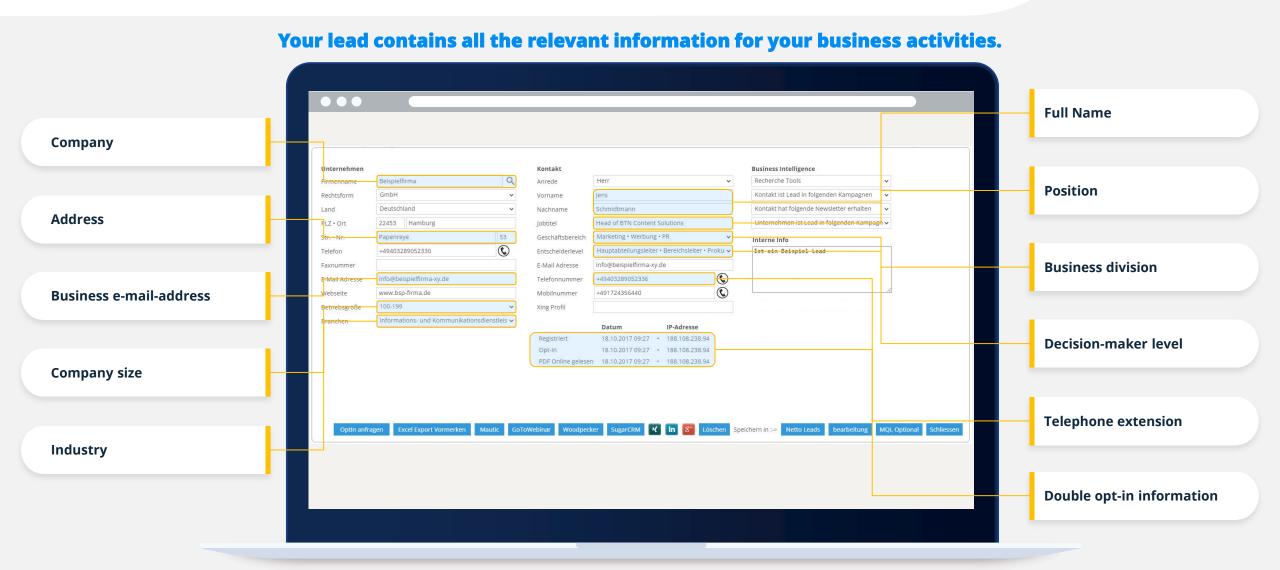
Immediate and direct contact with leads by your marketing and sales team



New sales opportunities for your sales team



### WHAT INFORMATION CAN WE GATHER?

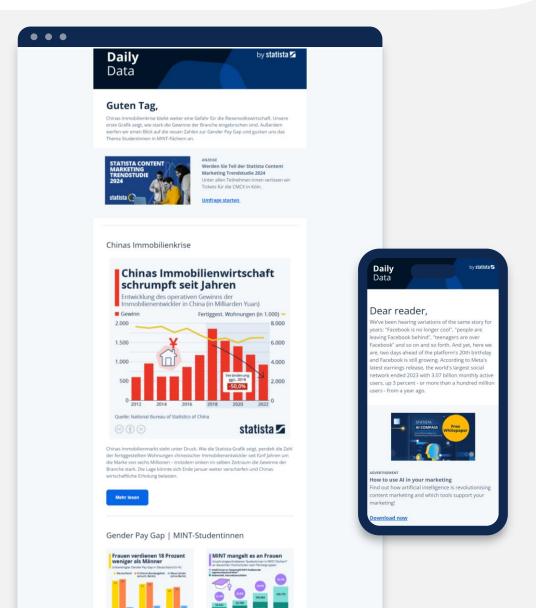


<sup>\*</sup>GDPR-compliant; Selection of campaigns based on 600 filter criteria

# **SPEZIFICATIONS**

# **DAILY DATA NEWSLETTER - NATIVE AD**





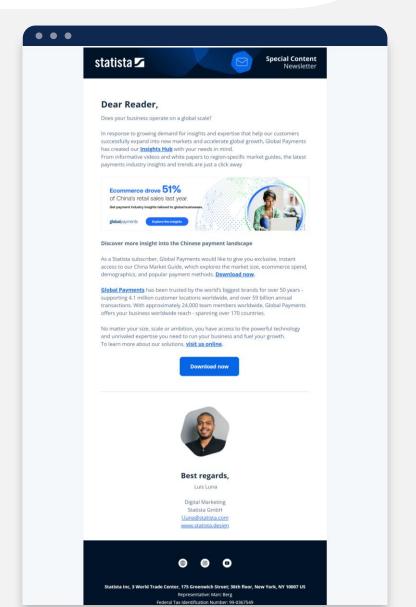
### **NATIVE AD**

Image dimensions:	264 x 150 px
Word count:	40
Characters (incl. spaces)	240
File size:	Bis 200 KB
Format:	JPEG, PNG
Placement:	First, second or third ad placements
URL	
Anlieferung bis spätestens	3 Werktage vor Kampagnenstart

# **SPECIAL CONTENT NEWSLETTER**



Word file (or similar) in the offical



### **CONTENT AD**

Dimensions:	(600 x 75 px), (600 x 150 px) or (600 x 300 px)	
Filesize:	Bis zu 200 KB	
Format:	JPEG, PNG, GIF	
Recommendation:	Logo & call-to-cction	

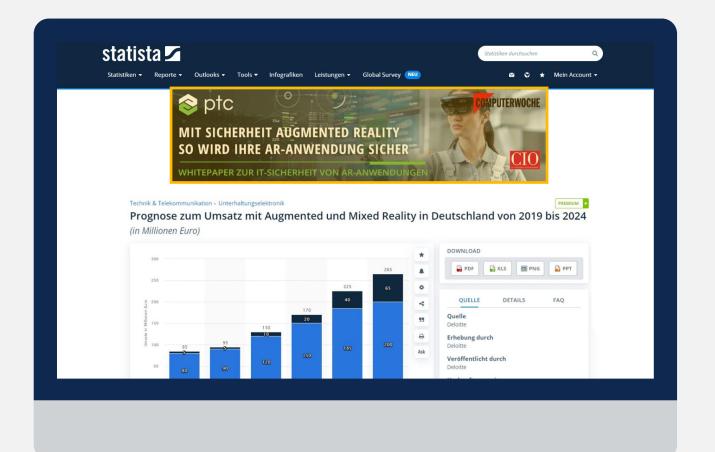
### **RECOMMENDED ASSET DELIVERY**

Text body:	language of the audience
URL	
Word count:	130 – 150
Characters (excl. spaces):	800 – 1,000
Characters (incl. spaces):	1,000 – 1,200
Paragraphs:	5 – 8
Lines:	15 – 20
Delivery by	3 working days before campaign start

### **TECH SPECS**

# **BILLBOARD**





### **BILLBOARD**

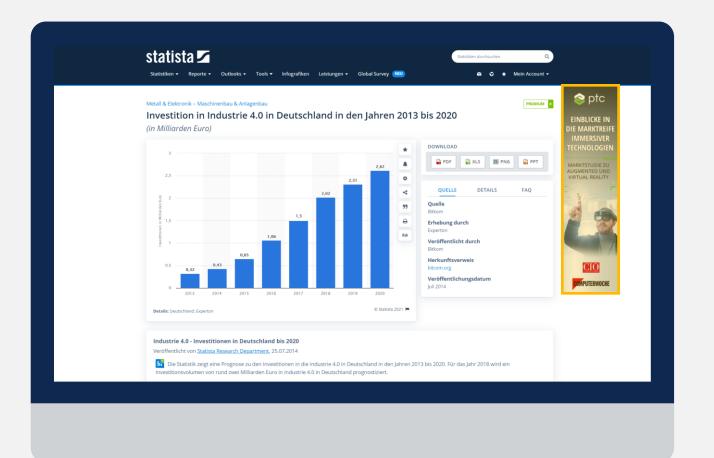
Dimensions:	970 x 250 px
File size:	Up to 200 KB
Format:	JPEG, PNG, HTML 5
Placement:	Below the navigation bar on statistic sites
Distribution:	Single statistics sites
Asset delivery:	Latest 3 working days prior to start date

### **TECH SPECS**

# **SKYSCRAPER**



date



### **SKYSCRAPER**

**Asset delivery:** 

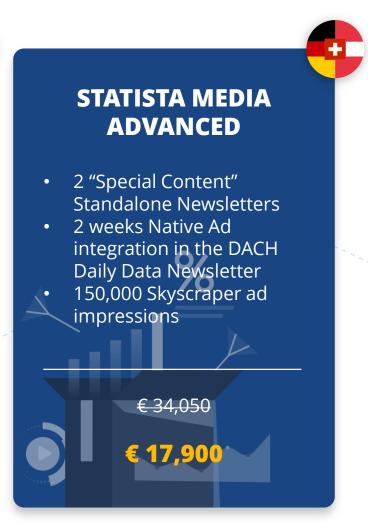
Dimensions:	160 x 600 px
File size:	Up to 200 KB
Format:	JPEG, PNG, HTML 5
Placement:	Below the navigation bar on statistic sites
Distribution:	Single statistics sites
Asset delivery:	Latest 3 working days prior to start

# **OUR PACKAGES**



### THE RIGHT PACKAGES FOR EVERY BUDGET





# STATISTA MEDIA **ADVANCED+** 3 "Special Content" Standalone Newsletters 3 weeks Native Ad Integration in the DACH Daily Data Newsletter 300,000 Skyscraper ad impressions 100 business leads € 62,200 € 27,500



# THE RIGHT PACKAGES FOR EVERY BUDGET

### STATISTA MEDIA STARTER

- 1 "Special Content" Standalone Newsletter
- 1 week Native Ad integration in the INT Daily Data Newsletter
- 100,000 Skyscraper ad impressions

% € 28,500 € 17,500

### STATISTA MEDIA ADVANCED

- 2 "Special Content" Standalone Newsletters
- 2 weeks Native Ad integration in the INT Daily Data Newsletter
- 200,000 Skyscraper ad impressions

€ 57,000 € **31,000** 

### STATISTA MEDIA ADVANCED+

- 3 "Special Content" Standalone Newsletters
- 3 weeks Native Ad Integration in the INT Daily Data Newsletter
- 500,000 Skyscraper ad impressions
  - 100 business leads

€ 103,500

€ 42,500

# **DISPLAY MEDIA**



	FORMAT DESCRIPTION		RATE
DISPLAY MEDIA	Skyscraper Ad	ROS on Statista // OOP distribution // sticky ad format // dimension: 160 × 600 px // file size: max. 200 KB // format: .jpg, .png or HTML5	EUR 55 / gross ratecard CPM
	Skyscraper + Channel-targeting	ROC on Statista // OOP distribution // sticky ad format // dimension: 160 × 600 px // file size: max 200 KB // format: .jpg, .png or HTML5	EUR 65 / gross ratecard CPM
	Billboard Ad	ROS on Statista // immediately visible – distribution in the first horizontal ad slot right below the navigation bar // dimension: 970 × 250px // file size: max 200 KB // format: .jpg, .png or HTML5	EUR 95 / gross ratecard CPM
	Billboard Ad + Channel-targeting	ROC distribution // immediately visible – distribution in the first horizontal ad slot right below the navigation bar // dimension: 970 × 250px // file size: max 200 KB // format: .jpg, .png or HTML5	EUR 105 / gross ratecard CPM

### **RATES & SERVICES**

# **DAILY DATA**



- > Integration in the first ad slot below the introduction via a Native Ad (image and text combination)
- > Specifications:
  - > Image: 264 × 150 px (max. 200 KB // .jpg, .png or .gif)
  - > Text: 40 words or 240 characters (incl. spaces)
  - > Possible file formats: .jpg, .png, .gif

	MAILING LIST	INCLUDED COUNTRIES	EDITIONS PER WEEK	SUBSCRIBERS	RATE
<b>.</b>	International	Mainly the US and Canada	6	542,000	EUR 12,500
	Europe Big 5	The UK, France, Spain, Italy, and GSA	6	75,800	EUR 4,000
ETTE	Spain	Spain	5	78,000	EUR 4,000
NEWSLETTER	GSA	Germany, Austria, and Switzerland	6	71,000 GER: 47,800	EUR 4,000 GER: EUR: 2,800
	UKI	United Kingdom and Ireland	6	48,100	EUR 3,500
DATA	France	France	5	25,200	EUR 2,500
AILY	Benelux	Belgium, the Netherlands, and Luxemburg	6	6,100	EUR 2,000
Q	Pan-Asia	Continent of Asia	1	145,000	EUR 3,500
	India	India	1	51,700	EUR 2,900

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### STAND ALONE MAILING "SPECIAL CONTENT"

- One-time mailing of a stand-alone newsletter recommending content or events
- > Promotion of content, such as whitepapers, ebooks, sponsored content, webinars etc.
- Creatives, text and lead magnet\* provided by client
  - > Banner sizes:
    - > 600 × 75 px,
    - > 600 × 150 px or
    - > 600 × 300 px
    - > max. 200 KB
    - > .jpg, .png, .gif
  - > Text:
    - > 130 150 words
    - If requested: creation of a Statistabranded download landing page
- On request: creation of a Statista-branded download landing page
- Sharing all contacts having downloaded the content

MAILING LIST	INCLUDED COUNTRIES	SUBSCRIBERS	RATE
North America	USA and Canada	115,200	EUR 10,500
Europe Big 5	The UK, France, Spain, Italy, and GSA (1 English newsletter that is sent to the above-mentioned regions)	154,000	EUR 11,500
GSA	Germany, Austria, and Switzerland	63,700 GER: 43,400	EUR 8,900 GER: EUR 6,200
икі	The UK and Ireland	42,900	EUR 3,500
Spain	Spain	15,700	EUR 3,250
France	France	15,200	EUR 3,250
Benelux	Belgium, the Netherlands, and Luxemburg	7,000	EUR 2,000
India	India	46,400	EUR 4,500
Download Landing Page	//	//	EUR 1,150

If you are interested in Special Content Newsletters for different geos or apply industry targetings, please let us know.

We'll be happy to create customised mailing lists for you.





# **YOUR CONTAKT**

### **BERND ROGALEWSKI**

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